# Name

Address/Location | Phone Number | Email Address

**EDUCATION**

**TEXAS A&M UNIVERSITY,** College Station, TX December 2019

***Bachelors of Business Administration:* Accounting – Mays Business School**

**WORK**

**BRAZOS VALLEY GYMNASTICS,** College Station, TX January 2019 – Present

***Coach***

· Instructed and trained boys and girls ages 6-16 in strength and various skill based exercises

· Was able to communicate effectively with students about what was required of them

· Responsible for the safety and wellbeing of my students as well as ensuring that proper safety procedures were followed

**SOUTHWESTERN ADVANTAGE,** Nashville, TNMay 2016 – August 2018

***Student Manager*** (August 2016 – August 2018)

· Developed managerial and public speaking skills while conducting group trainings and presentations

· Organized and directed weekly campus meetings and individual sales trainings of first year salespeople

· Organized and directed weekly sales meetings and individual conferences on the selling field

· Attended over 150 hours of managerial training on time management, motivation, meeting planning and execution

***Salesperson*** (May 2016 – August 2018)

· Independent contractor in direct sales of educational products

· Established success principles (i.e. schedule, positive attitude, goal setting, and self-motivation)

· Prospected and approached over 9,000 families from various socio-economic levels

· Executed all ordering, inventory, accounting, sales, scheduling and delivery of products in personal business

· **Personal Retail Sales Production**

2018 $34,121 (26% increase)

2017 $26,991 (170% increase)

 2016 $10,004

· Relocated to Missouri (2016), South Carolina (2017) and Tennessee (2018) for the summers

**LEADERSHIP**

**WRESTLING CLUB TEAM**, College Station, TX August 2015 – Present

***Treasurer*** (August 2018 – December 2019)

· Collected all member dues

· Created budget for the club including all inflows and outflows

· Helped create long-term financial strategy for club

***President*** (August 2017 – August 2018)

· Managed use and allocation of budget of over $4000

· Coached and ran practice for over 30 athletes

· Organized a tournament with 6 teams and over 60 athletes

· Coordinated the travel and logistics for 8 trips to tournaments and duals

**ACTIVITIES & AWARDS**

**TEXAS A&M UNIVERSITY**

· ***Phi Beta Lambda*** (Member) - 2016

**SOUTHWESTERN ADVANTAGE**

· ***President’s Club “Sizzler” Trip*** (all-inclusive incentive trip for top producers) – 2016, 2017

· ***Gold Seal Gold Award*** (worked 80+ hours/week all summer) – 2016

· ***Growth Award*** (Increasing in personal sales by more than $6,600 from one summer to the next) – 2016